

# DASSAULT SYSTEMES

## OFFERING SPECIFIC TERMS (OST) FOR

### EXALEAD® V6 Release R2016x

## LICENSED PROGRAMS

This OST (Offering Specific Terms) and the terms incorporated herein by reference (including terms referenced on a website) are an integral part of the license and online services agreement between DS and Customer ("Agreement"), which refers to this OST. In the event of a discrepancy, inconsistency or contradiction between this OST and the other terms of the Agreement, the provisions of this OST shall prevail, but only with respect to the Licensed Programs to which this OST applies. Customer acknowledges that it has full knowledge of all the terms of this OST and those incorporated herein by reference.

## 1. PRICING STRUCTURES

Licenses and Support Services for the Licensed Programs to which this OST applies are granted according to the pricing structures mentioned in the related Transaction Document. Standard pricing structures are defined in the section "DEFINITIONS" of this OST, even though those pricing structures may not be applicable to the DS Offerings to which this OST applies. Other pricing structures may be made available on a case by case basis.

## 2. LICENSING SCHEMES AND GEOGRAPHIC SCOPE

### 2.1. GENERAL RULES

Licenses for the Licensed Programs to which this OST applies may be granted according to one of the following licensing schemes (specifying the authorized use), as specified in the Product Portfolio if available, and as determined in the applicable Transaction Document:

- Named User Based
- System License
- Token Based

Licenses for the Licensed Programs to which this OST applies are granted for use on Machines by the Users (and Extended Enterprise Users, as applicable) only in the country for which the licenses are ordered. However, (i) Users, whose usual workplace is located in the same country as the country where such use of the Licensed Programs has been authorized, may use the Licensed Programs in any other country (subject inter alia to the export and re-export laws and regulations provisions of the Agreement) for purposes of a business trip of a maximum of thirty (30) consecutive days and (ii) DS may authorize, on a case-by-case basis, the use of certain Licensed Programs by the Users (and Extended Enterprise Users, as applicable) on a Remote Access mode.

It is agreed that, notwithstanding anything to the contrary provided in the Documentation, software components packaged and delivered by DS as part of a given DS Offering:

- shall solely be used together and as part of such DS Offering and
- shall not be used standalone and/or for other purposes than the ones for which such DS Offering has been marketed and granted to Customer by DS.

If a patent invention is implemented in the DS Offering for which a right to use or access is granted pursuant to the Agreement, DS hereby grants Customer a non-exclusive license on the applicable patent limited to the use of such DS Offering.

### 2.2. SPECIFIC PROVISIONS FOR CERTAIN DS OFFERINGS

#### LICENSING SCHEMES FOR EXALEAD CLOUDVIEW:

The following licensing schemes are applicable to all Licensed Programs whose name contains "CloudView" or "B2B" or "B2C" as determined in the Product Portfolio:

- Named User Based (for Find Users and/or for Decide Users)
- System License
- Token Based license for Documents
- Token Based license for Query Calls (for Find Query Calls and/or for Decide Query Calls)

All EXALEAD CloudView Licensed Programs are eligible for multiple Production Instances.

**LICENSING SCHEMES FOR EXALEAD ONECALL:**

The following licensing schemes are applicable to all Licensed Programs whose name contains “OneCall” as determined in the Product Portfolio:

- Named User Based
- System License

The maximum number of Documents that can be indexed on an Instance of EXALEAD OneCall Licensed Program is limited to an indexing capability of two million five hundred thousand (2,500,000) tokens (as described in the “Token Based license for Document” definition).

Authorized use of EXALEAD OneCall Licensed Programs is exclusively limited to a customer relationship application, for sourcing data principally in one or several CRMs (customer relationship management systems) and secondarily in other customer data repositories. Such Licensed Programs can only be used by front-line customer service or sales representative in call centers, stores or points of sales, and/or End-Users.

**LICENSING SCHEMES FOR EXALEAD ONEPART:**

The following licensing schemes are applicable to all Licensed Programs whose name contains “OnePart”, as determined in the Product Portfolio:

- Named User Based
- System License

For EXALEAD OnePart Licensed Programs whose name contains “OnePart Reduce”, the maximum number of Business Items (as described in the “Token Based license for Document” definition and also referred to as “parts”) is mentioned in the name of such Licensed Programs. At least one (1) OnePart Reduce Named User Based License is required in order to use the System License of such Licensed Program.

For all other EXALEAD OnePart System License based Licensed Programs, the maximum number of Users is ten (10), either Named Users or Extended Enterprise Named Users. Moreover, the maximum number of Documents that can be imported into an Instance of EXALEAD OnePart Licensed Program is limited to an indexing capability of two million five hundred thousand (2,500,000) tokens.

For the “EXALEAD OnePart Starter Pack” (X1P-P) Licensed Program, the limitation is six thousand (6,000) tokens. Should Customer exceed such use, Customer shall immediately order an EXALEAD OnePart Licensed Program license.

Authorized use of EXALEAD OnePart Licensed Programs is exclusively limited to an engineering parts discovery application, sourcing data principally in 2D/3D CAD (computer aided design) content, and secondarily in part-related textual or media documents.

**3. OTHER PERMITTED USES FOR DS OFFERINGS**

**USE FOR CERTAIN SERVICES.** Except for Development Tool Kits, Customer is authorized to use the Licensed Programs for added-value engineering or implementation services. Added-value engineering or implementation services are services to deliver to a third party end user any deliverable generated specifically for said third party end user from use by Customer of the Licensed Programs. In any event, Customer may not (1) use the Licensed Programs to develop software code for (i) general distribution by any means, and whether alone or bundled or delivered with any product, data, information, software, or other element, or (ii) any services that do not add value attributable to the intervention of specific human skills, such as, without limitation, in a data services operation or as an application service provider, or (2) install and/or operate and/or give access to the Licensed Programs on any hardware and/or software environment owned by or under control of any third party unless otherwise expressly authorized in the Agreement, or (3) represent or imply to any party that it is an authorized or certified provider of services for DS. Customer shall indemnify, defend and hold harmless DS against any claim, expense, judgment, damage or loss (including reasonable attorneys’ fees) which arises out of or in any way relates to Customer’s use of the Licensed Programs with third party end users.

**ACCESS BY END-USERS FOR EXALEAD CLOUDVIEW.** For certain Licensed Programs which are licensed under the “Token Based license for Query Calls” licensing scheme, as identified in the Product Portfolio and subject to all terms and conditions of the Agreement and this OST, Customer is authorized to allow End-Users to send Query Calls to authorized Instance(s). Except the limited authorized use explicitly granted under this OST to the Customer in relation to the End-Users, no other express or implied right or license is granted hereunder to End-Users. Customer shall indemnify, defend and hold harmless DS against any claim, expense, judgment, damage, or loss (including reasonable attorneys’ fees) which arises out of or in any way relates to use of the Licensed Programs by and/or with End-Users.

**ACCESS BY END-USERS FOR EXALEAD ONECALL.** Customer is authorized to allow a number of End-Users as specified in Transaction Document, each of them identified with a unique username and password to access and use the Licensed Program EXALEAD OneCall 100 000 Consumer Users (6MP-U2C), subject to all terms and conditions of the Agreement and this OST. Except the limited authorized use explicitly granted under this OST to the Customer in relation to the End-Users, no other express or implied right or license is granted hereunder to End-Users. Customer shall indemnify, defend and hold harmless DS against any claim, expense, judgment, damage, or loss (including reasonable attorneys' fees) which arises out of or in any way relates to use of the Licensed Programs by and/or with End-Users.

**NON-PRODUCTION INSTANCES.** Upon request, Customer may install multiple Non-Production Instance(s) on dedicated Machines and can be granted up to two hundred percent (200 %) additional tokens to be able to use these Non-Production Instance(s). This additional capacity is split between all running Non-Production Instances.

**MULTIPLE PRODUCTION INSTANCES.** If so specified in this OST and upon Customer's request, Customer may install multiple Production Instances.

#### 4. SPECIFIC TERMS FOR THIRD PARTY SOFTWARE

The specific terms relating to the use of certain third party software components or products not developed by or for a DS Group Company and granted to Customer to be used in connection with or within a DS Offering are defined hereafter:

##### 4.1 OPEN SOURCE SOFTWARE

The DS Offerings may include open source software components. Whenever notices (such as acknowledgment, copies of licenses or attribution notice) are required by the original licensor, such notices are included in the Documentation of the DS Offerings.

Moreover, some components may not be distributed and licensed under the terms of the Agreement but under the terms of their original licenses as set forth in the Documentation of the DS Offerings themselves. Source code for these components is available upon request.

Except for components mentioned in the section "EXCLUSIONS" below, the warranty, indemnification and Support Services provided by DS under the Agreement apply to all such open source software components and shall be provided by DS and not by the original licensor, but only for the use of the DS Offerings that is in compliance with the terms of the Agreement, and in conjunction with the DS Offerings. The original licensors of said open source software components provide them on an "as is" basis and without any liability whatsoever to Customer.

##### 4.2 ADDITIONAL THIRD PARTY SOFTWARE TERMS

The following terms apply in addition to the Agreement:

**NONE**

##### 4.3 EXCLUSIONS

The warranty, indemnification and Support Services provided by DS under the Agreement are not applicable to open source software components listed hereunder:

**NONE**

#### 5. DEFINITIONS

The following definitions are supplementary to the section "Definitions" of the Agreement.

**Configuration** or **Package** means a standard set of DS Offerings which are bundled together. The DS Offerings composing such Configuration or Package shall only be operated together.

**Decide Query Call** means a Query Call sent by an End-User to authorized Instance(s) in order to obtain an aggregated view of an exhaustive list of Documents resulting from one or more search queries.

**Decide User** means a Named User that uses the Licensed Program to obtain an aggregated view of an exhaustive list of Documents resulting from one or more search queries.

**Development Tool Kit** means a DS Offering specifically designed for application or content development. A Development Tool Kit is either

identified (i) with "CAA" or "ENOVIA Studio" in the DS Offering name, or (ii) in the Transaction Document and/or the Product Portfolio.

**End-User** means an individual (not necessarily a Customer's User or Extended Enterprise User) that may be authorized to use services provided by Customer through an authorized Instance(s).

**Extended Enterprise User** means an employee of Customer's affiliate(s), supplier(s) and/or customer(s) authorized to use Customer's DS Offering for the sole and exclusive purpose of enabling the Extended Enterprise User(s) to conduct business with Customer. The use of the DS Offering by any such Extended Enterprise User(s) 1) shall be solely limited to use (a) as configured and deployed by Customer and (b) in connection with the Extended Enterprise User's performance of services for and on behalf of Customer, and 2) shall exclude any use by Extended Enterprise User (a) for its own account or a third party's account, or (b) for the purpose of modifying, otherwise using, maintaining or hosting the DS Offering. Extended Enterprise Users are authorized if so specified in the Product Portfolio.

**Find Query Call** means a Query Call sent by an End-User to authorized Instance(s) in order to locate Documents and retrieve search results as a list of Document pointers with a short extract or summary and the associated navigation facets.

**Find User** means a Named User that uses the Licensed Program to locate a Document from a search form and to retrieve search results as a list of Document pointers with a short extract or summary and the associated navigation facets.

**Instance** means a deployment of Licensed Programs on one or several Machines as long as they share the same index structure (with the same data model), and for the purpose of information processing, indexing and retrieval.

**Machine** means a computer equipment on which a Licensed Program is executed (1) (a) belonging to Customer or under its sole control or supervision and (b) located on Customer's premises (provided when applicable that Users and Extended Enterprise Users, as applicable, may occasionally use laptop computers outside Customer's premises) or (2) operated by a third party service provider as specifically authorized in the Agreement solely for and on behalf of Customer, in the same country.

**Non-Production Instance** means an Instance dedicated to development, testing, pre-production or quality assurance, as opposed to "Production Instance".

**Product Portfolio** means a set of information related to the DS Offerings available at <http://www.3ds.com/terms/product-portfolio> .

**Production Instance** means an Instance used for the actual processing and/or throughput of data, including redundancy, as opposed to "Non-Production Instance".

**Query Call** means a single search for information using the Licensed Program.

**Remote Access** means, if so specified in the Product Portfolio, that Users and/or Extended Enterprise Users may access and use the DS Offering remotely via the Internet from any country (subject inter alia to the export and re-export laws and regulations provisions of the Agreement).

**User** means any (a) Customer's employee, or (b) employee of Customer's consultant(s) or subcontractor(s) (i) who accesses a DS Offering, (ii) who works for the exclusive internal needs of Customer and (iii) whose usual workplace is located within Customer's premises. For Academic Use of DS Offering, **User** means (i) any individual who works for Customer and is dedicated either to education or research or (ii) any individual regularly enrolled as a *bona fide* student in Customer's academic program.

## **PRICING STRUCTURES**

**ALC** means Annual License Charge which is a yearly charge. For the first year of each license of each DS Offering, ALC is due together with the PLC or TBL, as applicable. Payment of the ALC for a DS Offering entitles Customer to i) Support Services for the DS Offering for one (1) year and ii) a license (subject to the conditions set forth in the Agreement) to use the Release(s) of such DS Offering made available by DS during such year, in lieu of the license(s) on the previous Release(s) of the DS Offering delivered to Customer. The applicable price for the ALC for any given year is the price of the previous year plus the last percentage of increase applicable to the license of a DS Offering in a given country, as published at <http://www.3ds.com/terms/price> at least ninety (90) days before renewal date. However, such increase shall not exceed the increase which would have resulted from the revision of the price of the ALC according to the applicable price index since the date of the last price increase published by DS at <http://www.3ds.com/terms/price> for the related DS Offering.

**PLC** means Primary License Charge applicable to each license of a DS Offering ordered under the PLC/ALC pricing structure. The PLC is a one-time and non-refundable charge. Payment of the PLC for a DS Offering provides Customer with a perpetual license (subject to the conditions set forth in the Agreement) to use the Release of such DS Offering made available by DS on the Effective Date of the license.

**QLC** means the Quarterly License Charge for use of a DS Offering, subject to the conditions set forth in the Agreement. Payment of the QLC for a DS Offering entitles Customer to i) a three (3) months license to use the Release of a DS Offering and its subsequent Release(s), if

any, as made available by DS during such quarter, in lieu of the license(s) on the previous Release(s) of such DS Offering, and ii) Support Services for the DS Offering for such three months period. QLC is not automatically renewable.

**TBL** means Term Based License charge applicable to each license of a DS Offering ordered under the TBL/ALC pricing structure. The TBL is a one-time and non-refundable charge. Payment of the TBL for a DS Offering provides Customer with a license for a period as described in the Product Portfolio and in the Transaction Document (subject to the conditions set forth in the Agreement) to use the Release of such DS Offering made available by DS on the Effective Date of the license. "TBLx" is a TBL for a period of "x" years. As an example, "TBL2" is a TBL for a period of two (2) years. TBL is not automatically renewable.

**YLC** means the Yearly License Charge for use of a DS Offering, subject to the conditions set forth in the Agreement. Payment of the YLC for a DS Offering entitles Customer to i) a one (1) year license to use the Release of a DS Offering and its subsequent Release(s), if any, as made available by DS during such year, in lieu of the license(s) on the previous Release(s) of such DS Offering, and ii) Support Services for the DS Offering for one (1) year. The applicable price for the YLC for any given year is the price of the previous year plus the last percentage of increase applicable to the use of a DS Offering in a given country, as published at <http://www.3ds.com/terms/price> at least ninety (90) days before renewal date. However, such increase shall not exceed the increase which would have resulted from the revision of the price of the YLC according to the applicable price index since the date of the last price increase published by DS at <http://www.3ds.com/terms/price> for the related DS Offering.

## **LICENSING SCHEMES**

**Extended Enterprise Named User** means an Extended Enterprise User identified with a unique username and password to use the DS Offering from a single machine at any given time.

**Named User** means a User identified with a unique username and password to use the DS Offering from a single machine at any given time.

**Named User Based.** Use of a DS Offering in Named User Based mode is authorized for the maximum number of Named Users and/or Extended Enterprise Named Users, as applicable, defined in related Transaction Document. If so specified in the Product Portfolio, certain DS Offerings used in Named User Based mode can be run on several machines at the same time, within the limit of the consumption capacity of the Token Based licenses. Customer shall not use any automated program or "user agent" program or utilities for multiple Users and/or Extended Enterprise Users, as applicable, and Customer shall ensure that Named Users and Extended Enterprise Named Users do not share or use the same username and password. Customer may replace Named User(s) or Extended Enterprise Named User(s), as applicable, as necessary to reflect permanent personnel change(s), provided that the number of individuals authorized to use the DS Offering does not exceed the maximum number of rights granted to Customer for such DS Offering. Upon DS's request, Customer shall provide DS with a signed document listing (i) the number of Named Users and Extended Enterprise Named Users, as applicable, (ii) the type of use of the DS Offerings, and (iii) the locations and types of the systems on which DS Offerings operate or Customer has installed the DS Offering(s) as applicable. DS may provide Customer with one or more utilities, either included within the DS Offering(s) or separately, for the purpose of analyzing access right(s) and utilization, to establish usage by Customer. In such case, Customer shall provide, if applicable, the unedited and unmodified output file(s) and/or report(s) resulting from the operation(s) of such utility(ies), along with a signed declaration that the file(s) is(are) representative of actual DS Offering(s) usage. Customer is responsible for implementing all reasonable means to monitor its compliance with the terms of the Agreement.

**System License** means a license to use certain DS Offering(s) for authorized Instance(s). A minimum number of Named User Based licenses or Token Based licenses for Query Calls may also be required in order to operate a System License.

**Token Based.** Certain DS Offerings contain a token based network license management system that regulates authorized use of the DS Offering. Such system controls the type and number of computation jobs, interactive sessions and/or interface products that may be run simultaneously. The number of required tokens shall be determined, as described in the Product Portfolio, by the type of computation being performed and the number of computer processing units or cores used in running the computation job. In case of new or renewal of any DS Offering, the required number of tokens may be changed in the event of modifications to such DS Offering. The use of a Token Based DS Offering may be subject to additional or different terms and conditions described in the Product Portfolio. Tokens may be required in addition to any other licensing scheme pursuant to which the use of a DS Offering is granted. For the DS Offering to which this OST applies, there are two different types of Token Based licenses: Token Based license for Document and Token Based license for Query Calls.

**Token Based license for Document.** A Token Based license for Document grants the Customer the right to index a limited number of documents ("Document"), as indicated in the Product Portfolio, according to their different types (Log, External Document, Internal Document or Business Item) as defined below.

A **Log** means a structured record logging a single event in a system with no rich attribute.

*Examples: an HTTP server log line, a single SAP transaction, a single line of a purchase receipt, an email (excluding attachments).*

An **External Document** means an unstructured document crawled from websites which do not belong to the Customer.

Examples: an HTML web page, a PDF document crawled from websites not belonging to the Customer.

An **Internal Document** means an unstructured document created by the Customer.

Examples: an internal wiki page, a page of an internal knowledge base portal (even if retrieved using the web crawler), an office document

A **Business Item** means a business document, work product or commodity used in business operations by the Customer.

Examples:

- An article in ERP with quantities, price, sourcing
- A customer record in CRM with inventory, contracts
- A manufactured product processed or sold by the company: part, assembly with requirements, material, weight...

**Token Based license for Query Calls.** A Token Based license for Query Calls grants the Customer the right to allow End-Users to a query capacity (a limited number of queries per month as specified in Transaction Document) of a specific type of Query Calls to authorized Instance(s). Unused Query Calls expire at the end of the validity period and will not be subject to any refund, nor credit related to such expired Query Calls.

## 6. TRADEMARKS

EXALEAD CloudView, EXALEAD OneCall, EXALEAD OnePart, 3DEXPERIENCE, the Compass logo and the 3DS logo, CATIA, SOLIDWORKS, ENOVIA, DELMIA, SIMULIA, GEOVIA, EXALEAD, 3D VIA, BIOVIA, NETVIBES, 3DSWYM and 3DEXCITE are commercial trademarks or registered trademarks of Dassault Systèmes, a French "société européenne" (Versailles Commercial Register # B 322 306 440), or its subsidiaries in the U.S. and/or other countries. All other trademarks are owned by their respective owners. Use of any Dassault Systèmes or its subsidiaries trademarks is subject to their express written approval.

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