

## Dassault Systèmes to Acquire Quintiq

### *Extends 3DEXPERIENCE Platform to Global Business Operations Planning*

VÉLIZY-VILLACOUBLAY, France — July 24, 2014 — [Dassault Systèmes](#) (Euronext Paris: #13065, DSY.PA), the 3DEXPERIENCE Company, world leader in 3D design software, 3D Digital Mock Up and Product Lifecycle Management (PLM) solutions, today announced the signing of a definitive share purchase agreement for Dassault Systèmes to acquire [Quintiq](#), a leading provider of on-premise and on-cloud supply chain and Operations Planning & Optimization software, for approximately €250 million. With 800 employees, Quintiq, whose offerings include production, logistics and workforce planning applications, is rated as a leader in the market by top industry analysts and its solutions are used today by 250 customers, at 1,000 sites, in more than 90 countries.

The acquisition of Quintiq, headquartered in 's-Hertogenbosch, The Netherlands, extends Dassault Systèmes' 3DEXPERIENCE platform to business operations planning and further enables its longtime goal of harmonizing product, nature and life.

"3DEXPERIENCE is about the entire breadth of a business, beyond design, engineering and production. With today's acquisition, thanks to Quintiq's highly talented team, we expand our capacity to provide a strategic business experience platform to our customers." said Bernard Charlès, President & CEO, Dassault Systèmes. "3DEXPERIENCE provides our customers a comprehensive environment to model, simulate and optimize their business from strategic goals to the delivery of memorable experiences."

"Quintiq has been central to our business operations planning since 2005. As one of Europe's largest broadcasters, we have a wide array of resources to optimize, including 3,000 people, 900 different production resources, 30,000 stocked items, across 17 sites," said Dr. Andreas Berezcky, Production Director and Member of the Board at ZDF, the German television broadcaster. "Quintiq technology and expertise will be a great asset to Dassault Systèmes and we look forward to the new innovation that will emerge."

Quintiq solutions are also used to plan and schedule the most complex production supply chains at such manufacturers as Novelis, ASML, Lafarge, AkzoNobel, and ArcelorMittal. They also plan and optimize some of the most complex logistics operations, including DHL, Walmart, DB Schenker and TNT. Quintiq is enabling full operations planning at Brussels Airport, KLM, Canadian National and the Federal Aviation Administration. Quintiq is differentiated by leading optimization technology; a platform approach to covering long-term strategic to day-of-operational planning; and capabilities which go beyond supply chain to encompass full operations planning and optimization.

"The Quintiq team is excited and proud to join Dassault Systèmes," said Dr. Victor Allis, Co-founder and CEO of Quintiq. "Quintiq brings record-breaking decision support and optimization technology to the most complex global business planning challenges. Now, in combination with

Dassault Systèmes' leadership in the Experience Economy, we will bring our customers new levels of innovation, operational efficiency and performance."

"As one of the leading producers of premium steel in Europe, maximizing efficiency across facilities and meeting high delivery performance expectations of customers is core to our business model at ThyssenKrupp Steel Europe. For nearly a decade, Quintiq has been a trusted partner and our chosen supplier for operations planning and optimization," said Sudhakar Sivaji, Head of Corporate Planning, Strategy, Markets & Development, ThyssenKrupp Steel Europe. "We hope Quintiq, together with Dassault Systèmes, will be a complete solutions provider in the business operations market and we look forward to the innovations that will follow."

Quintiq will expand Dassault Systèmes' DELMIA brand, adding the new product line of Operations Planning and Optimization to the existing ones of Digital Manufacturing and Manufacturing Operations Management. Quintiq provides a new reach into industries such as metals, mining, oil & gas, rail, delivery and freight.

Dassault Systèmes B.V., a wholly-owned subsidiary of Dassault Systèmes, and the shareholders of Quintiq have entered into a definitive share purchase agreement on July 23<sup>rd</sup>, 2014. Completion of the transaction is subject to customary closing conditions, including antitrust clearances in Germany and Austria.

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#### **About Quintiq**

Every business has its supply chain planning puzzles. Some of those puzzles are large. Some are complex. Some seem impossible to solve. Since 1997, Quintiq has been solving each of those puzzles using a single supply chain planning & optimization software platform. Today, approximately 12,000 users in over 90 countries rely on Quintiq software to plan and optimize workforces, logistics and production. Quintiq has headquarters in the Netherlands and the USA, and offices around the world.

For more information, visit [www.quintiq.com](http://www.quintiq.com) or follow Quintiq on Twitter, Facebook, LinkedIn and YouTube.

#### **About Dassault Systèmes**

Dassault Systèmes, the 3DEXPERIENCE Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to over 190,000 customers of all sizes, in all industries, in more than 140 countries. For more information, visit [www.3ds.com](http://www.3ds.com).

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