

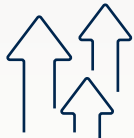


TECH TRANSFER

LIFE SCIENCES ORGANIZATIONS SHOULD FOCUS ON KNOWLEDGE TRANSFER

WHY?

To Improve:



Challenges:



Poor Tech Transfer Leads to:



Product Quality

56%

Costs

42%

FTM

41%

Data consolidation

41%

Inconsistent data formats

34%

Data access

34%

High product variability

34%

High scrap / reject

34%

Identification of CPPs

29%

Difficult scale-up

27%

And:

95%

of companies that work with CMO, CDMO, CRO, and/or contract laboratories report it increases Tech Transfer complexity

* "Digitalizing Tech Transfer", 2019, Tech-Clarity

WHAT HELPS?

DIGITAL, CONNECTED KNOWLEDGE TRANSFER



Top performers are more likely to*:



Have more integrated lab and manufacturing systems



Integrate across functions and take a global approach to tech transfer



Analyze data cross-departmentally and better visually share analytics results

* "Digitalizing Tech Transfer", 2019, Tech-Clarity

BIOVIA USE CASES

FOR TECH TRANSFER

MANUFACTURING

Global Biopharma Company

95% less time spent aggregating data

\$35 Million/year reduction in batch deviations globally

ANALYTICAL METHODS

Pharmaceutical Company

10-40% faster transition between stages (3 months delay can reduce profits by 15% or more)

30% reduced analysis time per method with standardized processes

ANALYTICAL METHODS & MANUFACTURING

Multinational Scientific Company

2-4x improved efficiency of overall tech-transfer process

6 months faster transition from R&D to manufacturing for clinical phase 1

OVERALL BIOVIA BENEFITS



Up to 25% improvement in productivity



50% reduction in cycle time



10x reduction in regulatory compliance risk

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