



ENOVIA Apparel Accelerator for Sourcing and Production Partners

Product Objective

ENOVIA® Apparel Accelerator™ for Sourcing and Production Partners provides an online environment for suppliers and agents to access and update assigned information. Collaboration with supply chain partners occurs electronically during the sourcing and production processes.

Product Overview

The retail industry is facing a new set of business challenges that are forcing companies to focus on product development improvements in order to respond more rapidly to market trends and changing customer needs. These challenges include increased global competition, the need to target new markets and create new revenue streams, customer demands for more innovative products, and pressures to reduce product costs by improving sourcing and production processes.

Vendor collaboration is imperative for a global sourcing strategy. As design and development represents more than 60% of a product's lifecycle, involving the sourcing and production partners earlier in the process cuts lead times and optimizes efficiencies in global product development. Strategic relationships enable companies to better leverage the strengths of partners to take ownership of key processes in the sourcing process.

The increasing pressure to improve 'time to market' forces the need for quick and accurate information. This business need is virtually impossible if a supplier or agent is not working from the latest version of a product specification, components, etc, and has immediate visibility to ongoing design and development changes.

ENOVIA Apparel Accelerator for Sourcing and Production Partners optimizes collaboration by providing real-time information. The provided collaboration processes span work across multiple vendors, including factories, mills, testing laboratories, and other third-party suppliers. Best practice workflows are provided that include automatic alerts so partners are aware when new information is available and requires their input. Partners access information by leveraging the proven ENOVIA web-based technology that enables electronic sharing of specifications through a secure environment.

Key Customer Benefits

- **Earlier involvement in process:** Engage vendors more strategically as they become involved from the beginning of the product development process, often playing key roles in product definition.
- **Increased visibility and access to information:** Enable vendors to become an extension of your organization by providing secure, web-based access to the latest information on products placed with them and automated alerts of modifications.
- **Reduce costs:** Reduce and eliminate costly inefficiencies caused by managing product development information and processes via documents, spreadsheets, emails and other inconsistent and fragmented communication forms.
- **Improve quality:** Incorporate the expertise and knowledge in your supply chain early in the product development processes so that sourcing agents, vendors, design partners and mills can impact positively any decisions and performance related to manufacturing, material trends, cost, and quality decisions.
- **Improve efficiencies:** Effectively allocate and manage resources across all functional teams by tracking approvals and responsibilities in a single system that is integrated with all other aspects of product development.

Product Highlights

The ENOVIA Apparel Accelerator for Sourcing and Production Partners provides the following capabilities for agents and suppliers:

Fabric and Trim Sourcing Terms & Conditions

Direct access to assigned fabric and trim items to view and maintain sourcing specific attributes such as minimums, lead times, detailed costing, etc.

Sample Material Order Delivery Tracking Management

Sample material orders initiated from brand requests enable partners to view and maintain order level information for tracking and communication purposes.

Sample Order Delivery Tracking Management

Partners can track sample order deliveries and manage them separately from the initial request issued by the design / development teams.

Material Testing

A test request initiated through the sample process or directly from the fabric can be routed directly to a partner. The testing functionalities enable a partner to view all assigned test requests, and update the testing round with required details such as test results, test documentation, date, and relevant comments.

Product Testing

The product testing process is consistent with the material testing process in order to simplify the partner experience and eliminate/reduce complex training programs. Similar to material testing, one can access all test requests assigned to their company in order to update them with the necessary test result information

Quotation Management

With quotations, users can respond directly to issued Request for Quotes (RFQs) that contain one or more products. One can respond directly to the requested criteria on the quotation or create multiple options to highlight better costs depending upon production date, construction, etc.

Source Planning

Brands that operate a global sourcing organization that includes internal production offices and external sourcing agents (PO/As) utilize sourcing plans to distribute planned purchase quantities across the sourcing offices that manage pre-production and production activities and the supply base that will produce them.

About ENOVIA

ENOVIA is the recognized leader in delivering collaborative PLM solutions. We enable companies from a broad range of industries to dramatically accelerate innovation, time-to-market and revenue generation by collaboratively developing, building and managing products. Our solutions facilitate the sharing of concepts, content and context across product lifecycles and throughout value chains of employees, customers, suppliers and partners.

ENOVIA collaborative PLM solutions help global enterprises bring together people, processes, content and systems to achieve a compelling competitive advantage. Our interoperable solutions unify and streamline processes across the product lifecycle, enabling companies to easily and cost-effectively work on projects within and outside of their enterprises. Our adaptable, scalable technology is built to accommodate the ever-changing marketplace.

Name	Allocation	Full Costs	Total
	Qty Allocated	Cost	Units
LV1	100	100	200
	0	0	0
Jeans	50	50.0	50.0
	0	0	0
Kelly FG Supplier/Kelly FG Factory/China	0	0.0	0.0
	0	0.0	0.0
Kelly FG Supplier/Kelly FG Factory/India/China	0	0.0	0.0
	0	0.0	0.0
Terence FG Sup/Terence FG Sup-Fac-1/China	0	0.0	0.0
	0	0.0	0.0
Oress	30	30.0	30.0
	0	0	0
Current Vendor Allocated	0	0	0
Total Vendor Allocated	0	0	0

Vendor Capacity Planning

Vendor capacity plans can be generated for each supplier. They allow PO/As to project seasonal and monthly production demand, and collaborate with vendors to plan and manage capacity levels accurately based on corresponding production time frames.

Name	Status	Release Date	Allocation
Theresa 2009 Pneu/Conveyer	3/16	4000	
Chry v. 3665		2000	
Head Case	3/16	1000	
Head Case	3/16	1000	

Assortment Management

The assortment management capabilities allow products to be assigned to finished goods agents who may then collaborate on completing the assortment details for each product by allocating quantities across supplier/factory/country of origin (COOs) and finalizing costing details.

The Role of ENOVIA V6 and PLM 2.0

ENOVIA Apparel Accelerator for Sourcing and Production Partners supports PLM 2.0, product lifecycle management online for everyone, and the ENOVIA V6 values: global collaborative innovation, single PLM platform for intellectual property (IP) management, online creation and collaboration, ready to use PLM business processes, and lower cost of ownership.

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