

# PASCAL DALOZ

Chief Executive Officer



**2024**

CHIEF EXECUTIVE OFFICER

**2023**

DEPUTY CHIEF EXECUTIVE OFFICER  
& CHIEF OPERATING OFFICER

**2020**

CHIEF OPERATING OFFICER  
& CHIEF FINANCIAL OFFICER

**2018**

EXECUTIVE VICE PRESIDENT, FINANCE  
& STRATEGY

**2007**

EXECUTIVE VICE PRESIDENT, STRATEGY  
& MARKETING

**2001**

VICE PRESIDENT, RESEARCH, STRATEGY  
AND MARKET DEVELOPMENT

# INNOVATION AS A DRIVER OF IDENTITY AND GROWTH



With the firm belief that disruptive technology and social evolution cannot be approached as distinct entities, Pascal Daloz has made a key contribution to Dassault Systèmes' policy of pioneering new sectors, resulting in the unique market coverage it has achieved today. With his ability to embrace future trends and bring together the most original talents, he takes a cross-functional and multidisciplinary approach to the company's development, combining operational knowledge, technological expertise and an astute acquisition strategy.

Pascal Daloz has been Chief Executive Officer of Dassault Systèmes since January 2024. He was the company's Chief Operating Officer and Head of the Operations Executive Committee from 2020 to 2023, and Deputy CEO in 2023.

Pascal Daloz has 10 years of experience in strategy and technology innovation management acquired with investment banks and consultancy firms, including Arthur D. Little and Crédit Suisse First Boston Technology Group. He joined Dassault Systèmes in 2001 as Vice President Research, Strategy and Market development, tasked with expanding the company's presence in the PLM (product lifecycle management) solutions market. He brought to R&D a strategic view of how markets evolve and helped incorporate the internet and the full range of emerging information technologies.

In 2003, Daloz became Vice President, Strategy and Business Development. In this role, he converged all of the strategic corporate components: product strategy, mergers and acquisitions, market analysis and partnership policy. He created the company's first organization by industrial sectors. He was also behind the creation of the SIMULIA brand in 2005.

In 2007, he became Executive Vice President, Strategy and Marketing. At the time when Dassault Systèmes was bringing in-house its entire distribution network, Daloz developed the marketing functions to support the rollout of V5 architecture and the market introduction of V6. To consolidate Dassault Systèmes' capacity for growth, he helped the company move into new markets. Through an acquisition strategy, he was the architect of the extension of solutions to the public and other industries, such as consumer products, services and life sciences. In 2008, he took charge of activities grouped under the 3DVIA brand, created in 2007.

From 2010, Daloz was responsible for all brands, as Executive Vice President, Corporate Strategy and Market Development. He ensured that Dassault Systèmes' brands are drivers of imagination, innovation, attractiveness and growth. He continued to extend Dassault Systèmes' business to new markets by coordinating the company's strategy and brand development. In 2014, Daloz became Executive Vice President, Brands and Corporate Development. He defined and deployed a strategy of external growth, promoting the value of the company's

solutions in new areas. He pursued a policy of acquisitions to enrich Dassault Systèmes' offering and strengthen its growth potential. Under his leadership, new brands have been created: EXALEAD (2010) for data intelligence, NETVIBES (2012) for specialized dashboards, GEOVIA (2012) for modeling and simulation of the planet, and BIOVIA (2014) for the biosphere and virtual materials. In 2018, Daloz became head of corporate Finance and Strategy.

Daloz has played a key role in the strategic decision and success of the acquisition of MEDIDATA (2019), world leader in clinical trials and now a brand of Dassault Systèmes. With this acquisition, the company has become an indisputable player in the Health industry worldwide.

As Deputy CEO & Chief Operating Officer, his role was to orchestrate the transformation of all strategic functions, with the aim for Dassault Systèmes to become the world leader in three key sectors of the economy: Manufacturing Industries, Life Sciences & Healthcare, Infrastructure & Cities. More globally, his mission was to help the company achieve its ambition to shift "from things to life", as announced in February 2020, and open up novel perspectives for firms and entrepreneurs who imagine sustainable innovations for citizens, patients and consumers.

Daloz has been a member of the Board of Directors of Dassault Systèmes since 2020. He serves as Chairman of MEDIDATA, world leader in clinical trials, and of 3DS OUTSCALE, the cloud services company founded by Dassault Systèmes. He represents the company as co-chairman of the Creative Industry initiative supported by the French government and was a member of the French Digital Council from 2013 to 2015. He has created research and lecturing chairs for Dassault Systèmes with Mines Paris Tech graduate engineering school among others. He has contributed to several books on innovation and, in 2010, was awarded the Hermès de l'Innovation prize for human relations in the workplace.

Pascal Daloz is an independent member of the Board of Directors of Sopra-Steria and a member of the Board of Directors of PSL Foundation (Paris University). He is an alumnus of the École des Mines de Paris, and holds the rank of Knight in the French Order of Merit.